

THE ESSENTIAL 2013

EDITORIAL

Maintaining our results

In 2013, Coordination SUD, the French development NGO platform, commissioned an independent consultancy to prepare an overview of the sector's economic situation. This revealed a sharp deterioration: while relief organizations may have been spared, the financial position of development associations which choose to work on a long-term basis is poor. Many small associations have had to halt their activities.

Medium-sized organizations such as GERES have also been weakened: lack of working capital, recurrent cash flow difficulties, increasingly cumbersome and complex donor administrative procedures and accounts that may dip into deficit, as has happened to us this year.

This "double whammy" — increasingly strict requirements concerning the impact of activities and the obligation to justify all expenditure down to the last euro while at the same time keeping running costs extremely low — unfortunately restricts the ability to innovate and reproduce solutions on a wider scale.

These remarks do not apply solely to our family of development NGOs. Some of the provisions of the French law on the social and solidarity economy should provide some solutions, such as the guarantee fund or the creation of financial instruments to strengthen associations' balance sheets, but these mechanisms are still difficult to activate. In 2013, GERES worked hard to adapt to this context while maintaining its results in the field.

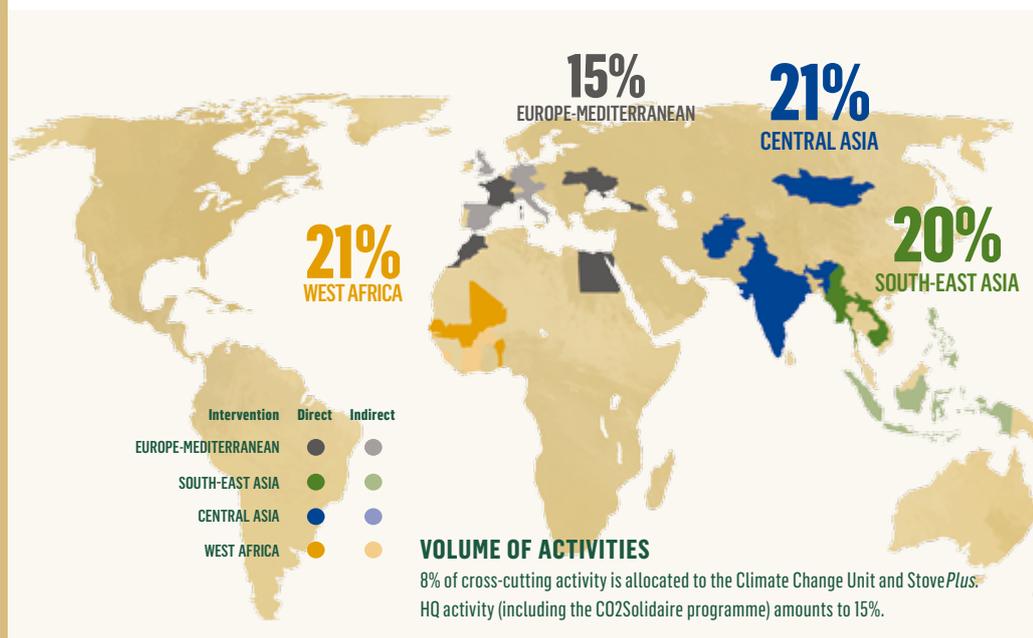
Thierry CABIROL, President
Alain GUINEBAULT, Executive Director

OVERVIEW

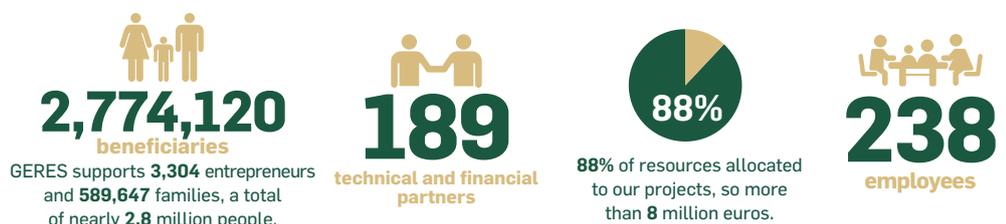
Following five years of strong growth, GERES launched a review of its strategy for the 2013-2017 period. The organization's mandate and values were reaffirmed, together with our five major operational themes. These activities contribute directly to the objectives and recommendations for energy access and to the success of the post-2015 development framework.

In geographical terms, our core work will continue to focus on four main regions. Beyond this, we are also strengthening our cross-cutting capability in areas located far from each other but experiencing similar problems.

The volume of activities, in relation to the actual operating budget, shows that uses of funds are distributed in a balanced way across the three major GERES regions.



KEY FACTS AND FIGURES



HIGHLIGHTS IN 2013

► 1st january

CLIMATE AND DEVELOPMENT COMMITTEE

GERES is appointed as leader of on the Climate and Development Committee of Coordination SUD until 2016.

► 18 march

HONORARY AWARD, UNITED NATIONS FOUNDATION (GACC)

The Global Alliance for Clean Cookstoves, set up by the United Nations Foundation, rewards GERES "for its specific contribution to the sector".

► 4 april

100 FAMILIES GET OUT OF ENERGY POVERTY IN MARSEILLE

Through the ACHIEVE programme, GERES advisors have made home visits to 100 low-income households to help them control their energy consumption more effectively.

71 PROJECTS IN THE FIELD



Almost 400 households had received two visits, advice and energy-saving appliances by the end of 2013.

EUROPE-MEDITERRANEAN

Energy saving and renewable electricity against fuel poverty

36 projects of different scope were implemented in 5 countries of the area in 2013. GERES continues to deploy new actions across the Mediterranean and the Caucasus, to support the population towards a more rational energy use: efficient equipment and use of renewable sources.

In France, although energy transition is reflected in discourse, public funding has only been on the fringes and constantly falling. Despite this, we continue to work with the most vulnerable people experiencing energy poverty, as well as on recreating social links. Nearly 25 projects, mainly in the southeastern part of France, are conducted for the renovation of housing, the fight against fuel poverty, boosting renewable energy sectors, and local composting. GERES continues its commitment to public authorities, users and economic sectors to better control energy costs.

In Morocco, after developing efficient gas-fired ovens, GERES sees the firming up of co-operation with our Moroccan partner EnSEn through the hammam modernization programme in urban centres. Other co-operative arrangements are expected in relation to management of energy demand in the residential and tertiary sectors.

In Georgia-Ukraine, ex-Soviet Union countries, the buildings are very energy-hungry because they were designed when energy was free and unlimited. To improve matters, GERES is working to adapt and strengthen the skills of the various professional sectors in these territories.



The farmers of Kampong Chhnang can receive training in agro-ecological and agro-forestry techniques.

SOUTH-EAST ASIA

Better management of biomass resources and sustainable energy supply

In this region where **wood energy** still accounts for a significant proportion of the energy mix, sound management of biomass resources is a key challenge. **12 projects** in Cambodia deploy solutions at all levels of the wood energy supply chain.

On the forestry side, projects are helping communities with more efficient management of the resource to ensure its sustainability. On the user side, GERES is developing solutions to reduce fuel consumption: producing efficient charcoal, low-energy domestic cookers and other technologies appropriate to local circumstances.

A particular feature of this operation is that GERES is relying on the local private sector to disseminate its solutions. More than 3 million improved cookstoves have been disseminated between 2003 and the end of 2013.

► 17 june

OFFICIAL LAUNCH OF THE STOVEPLUS PROGRAMME

On the occasion of the International Clean Cooking Forum in Bonn, GERES officially presents the StovePlus programme.

► 18 september

SCALING UP THE SUSTAINABLE DEVELOPMENT IN AFGHANISTAN

A large-scale project is launched in the centre of the country in partnership with the French Development Agency (AFD).

► 11-22 november

COP 19 IN WARSAW

Social carbon and the role of civil society in 2015 are the two topics tackled by GERES at the Conference of the Parties on climate change at the Warsaw Summit.



In Tajikistan, 200 homes had been equipped with double glazing and insulation.

CENTRAL ASIA

Housing improvement and sustainable development of agriculture

In 2013, GERES led six projects in Central Asia mainly focused on housing and agriculture: energy-saving for homes; low-energy cooking and heating appliances; and support for family farming through improvement of farming techniques. The proposed solutions stress the existing market, affordability, local skills and social acceptance.

In **Afghanistan**, more than **1000 passive solar houses** have been built in Kabul. GERES is building the capacities of local businesses and craftsmen and spreading the word about techniques to help families save energy. In the Bamyán province, in partnership with two NGOs, Madera and Solidarités International, GERES has undertaken a holistic project which takes an integrated sustainable approach in rural development with the "Central Highlands" Programme to make local communities more resilient to the effects of climate change.

In **Mongolia**, GERES continued dissemination of passive solar greenhouses to support vegetable production. 14 new greenhouses were built in Arkhangai, doubling the duration of the vegetable production season. In total, 404 families in three provinces have benefited since the start of the project. 200 school-children were made aware of nutritional issues and 50 school and hospital cooks took part in cooking courses in 2013.

In **Tajikistan**, GERES has been working to develop agro-ecological solutions appropriate to local circumstances since 2011: greenhouses, bioclimatic cellars and solar henhouses.



Skimming of palm nut crushed with a platform in the SETUP project.

WEST AFRICA

Access to energy and local entrepreneurship

Having started work in West Africa 10 years ago, GERES is continuing to apply its specialist expertise in three fields of activity: access to rural energy in the interests of economic development; improving the efficiency of cooking methods; and supporting local authorities to take account of **vulnerabilities related to climate change**. In 2013, **4 large-scale** programmes were conducted in the field.

In **Benin**, the SETUP programme initiated in 2008 assists more than 50 developers in the installation and operation of 22 multi-service processing platforms. 13 solar-powered service projects have been set up (e.g. solar panels and mobile telephone charging stations) in rural areas. **4000** beneficiaries are direct **users**.

In **Mali**, GERES continued to steer a steady course despite the security and political crisis at the beginning of the year, which fortunately ended in renewed political stability. In Bamako, the team is working to improve cooking efficiency in urban areas with a view to economic, health and environmental impacts. The team based in Koutiala is working to solve problems of energy access in rural areas through jatropha oilseed production, in the interests of **local economic development**. They are working alongside IRAM in JatroREF, the West African network, for sharing experience and establishing benchmarks for jatropha supply chains.

At last, in **Senegal**, GERES continued its support begun in 2012 to the Ferlo Alliance to assist it in preparing a Territorial Climate Plan.

EXPERTISE UNIT

Technical support for economic development, climate change mitigation and resilience

In 2013, GERES brought its cross-cutting experts together in a single "Expertise" unit, which includes the StovePlus programme and the Climate Change Unit. It's designed to support the field teams in their activities and promote GERES cross-cutting approaches at the international level.

VIEW OF ACCOUNTS IN 2013

USE OF FUNDS

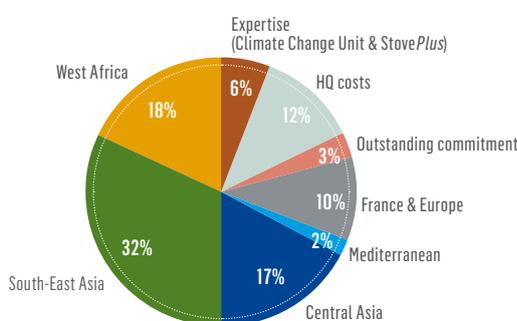
USE OF FUNDS	2013		ALLOCATION OF FUNDS
Association's purpose	8,009,359	85%	151,155
<i>France & Europe</i>	<i>954,789</i>	<i>10%</i>	<i>15,527</i>
<i>Developing countries</i>	<i>7,054,570</i>	<i>75%</i>	<i>135,628</i>
Operating costs	1,016,545	11%	
Fundraising costs	107,322	1%	32,947
Provisions	24,733	0,3%	
Outstanding commitment	263,495	3%	
Surplus for financial year	-	0%	
TOTAL USE OF FUNDS IN €	9,421,454	100%	184,102

FUNDS	2013		FUNDS COLLECTED
Donations	184,102	2%	184,102
Public grants	3,805,064	40%	
Private grants	1,845,278	20%	
Carbon finance	663,165	7%	
Services	580,599	6%	
Recovery of provisions & variation of stock	1,284,226	14%	
Various products	378,312	4%	
Recovery of dedicated funds	553,627	6%	
Loss for the financial year	127,081	1%	
TOTAL FUNDS IN €	9,421,454	100%	184,102

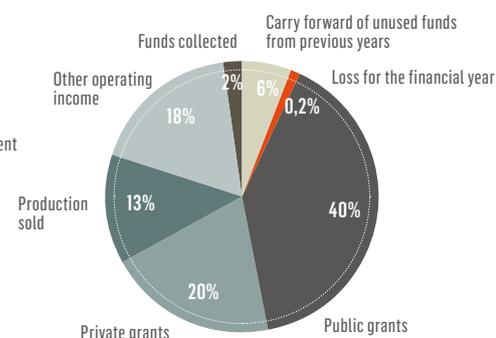
This statement has been simplified.

- ▶ 100% of donations available in 2013 were used.
- ▶ The budget for 2013 is € 9,421,454.
- ▶ The social missions (dedicated funds) used 88% of global resources.
- ▶ 13% of our resources were self-financed (sold production).
- ▶ Several factors can explain our deficit in 2013: fewer public funds available and less dynamic carbon markets.

DISTRIBUTION OF USES OF FUNDS IN 2013



ORIGIN OF FUNDS IN 2013



BALANCE SHEET

NET ASSETS IN €	2013
Intangible assets	2,373
Tangible assets	44,021
Financial assets	21,371
TOTAL FIXED ASSETS IN €	67,765
Stock of services	54,602
Stock of goods	1,439,130
Receivables	15,287,012
Accrued income	348,537
Prepaid expenses	31,642
Cash	890,054
TOTAL CURRENT ASSETS IN €	18,050,977
TOTAL ASSETS IN €	18,118,742

NET LIABILITIES IN €	2013
Social Fund	404,734
Operating result	-127,081
TOTAL ASSOCIATION FUNDS IN €	277,653
Provision for end-of-service allowance	1,726,411
Other provisions	1,640,003
TOTAL PROVISIONS IN €	3,366,414
Due to suppliers	143,978
Tax and social security	503,749
Deferred income	13,826,948
TOTAL CURRENT LIABILITIES IN €	14,474,675
TOTAL LIABILITIES IN €	18,118,742

CERTIFICATION AND LABELING

The financial statements are certified by an independent auditor. Our annual report 2013 (including use of funds statement, detailed accounts, and balance sheet) is available on our website: www.geres.eu

IDEAS quality label

GERES was awarded the IDEAS quality label to certify its high level of compliance with the requirements of the IDEAS good practices in governance, financial management and monitoring of the effectiveness, particularly in relation to the impact of the donations it receives.



More information (in French): <http://ideas.asso.fr/fr/associations/GERES/>

DONATE WITH CONFIDENCE

To support us, make a secure online donation on www.geres.eu and choose between a monthly direct debit or a single donation. You can also donate by cheque by writing to:
GERES, 2 cours Foch, 13400 Aubagne - France
 Tel.: +33 4 42 18 55 55 – contact@geres.eu

