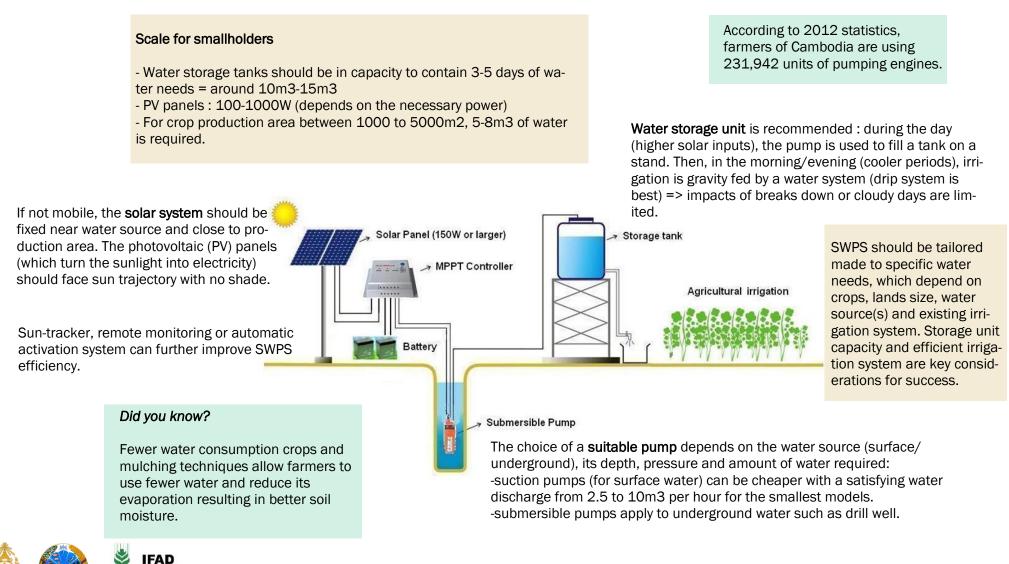
Solar Water Pumping System (SWPS) : there is no one size-fits-all solution

SWPS installation requires sound understanding of its key components: solar system technology, available water source (surface/underground/rainfall), water storage unit, water saving technology for crop production and crop production area.







In partnership with the Royal University of Agriculture and the Ministry of Agriculture, Forestry and Fisheries of Cambodia and with the financial support of the International Fund for Agricultural Development

Bringing together the conditions for a successful transition

-Low interest loans & governement incentives to facilitate initial capital cost ;

Service fee system for in-debted farmers;
Expanded warrantee period for the pump and the panels;

-Risk reducing solutions to counter PV panels' exposure to degradations and thefts (installation close to housing, protection grating, anti-thefts screws). 4 experienced (min 10 years) solar service providers in Cambodia : KAMWorks, Solar Green Energy Cambodia, Eco Sun and IMB (Cambodia) Group. Atom solar and FuturePump explore opportunities to reach Cambodia.

Technologies price range* : \$600-1500 for 3-8m3 of water/day

\$3000-14000 for 30-80m3 of water/day

*Excluding water reservoir construction, water connection & drip system



1. Technology availability in Cambodia



Social lient approach



Organization From conception to distribution and maintenance

-Partnership between solar and agriculture companies to design the most suitable system ;

-Regular follow-up of the installation for technical improvements

-Skills in solar energy and agriculture for selection and installation.

 Basic technical knowledge training and maintenance spare parts for at local level
improve communities capacities to

overcome difficulties

=> attractive for the youngest interested in those studies.



Human Resources Actors involved

If SWPS can be highly profitable economically—provided social factor of technology transfer is tackled - and environmentally, positive impacts are expandable. Once it has been installed, a SWPS just needs to be switched on and off to be functional, farmers would no longer have to carry fuel for their pumping system. Food supply will reduce health risks.

Farmers and their families will experience better working and living conditions. Electricity produced by PV panels, when not used for water tank filling, can have other application such as phone charging or house lightning (in off-grid area). Information How to spread the word?

-B2B (business to business) approach : solar companies directly ask water pumps/irrigation/agriculture sellers which of their clients might be interested in SWPS. -Promotion events.